

# Mercedes-Benz Business Solutions.

Built around your business.



Mercedes-Benz  
The best or nothing.



# Business Solutions.



Cost benefits  
and efficiency



Safety  
and comfort



Business  
user leasing



Service and  
maintenance



Roadside  
Assistance



Comprehensive  
warranty



Responsibility  
and sustainability

# Designed with you in mind.

We understand that your business is unique and has its own needs, which is why we have designed Mercedes-Benz Business Solutions with you in mind. Our dedicated, bespoke service provides you and your business with:

- A dedicated Business Advisor who understands your business requirements
- A range of award-winning vehicles with class-leading efficiency, safety and technology systems for which Mercedes-Benz is renowned
- Our bespoke Business Demonstrator Programme giving you the opportunity to experience our vehicles for 48 hours as part of your day-to-day business
- Competitive, flexible funding solutions to suit your budget and needs
- Comprehensive After Sales care plans for all your service, maintenance and repair needs

Designed to suit you, Mercedes-Benz Business Solutions provides you and your business with an all-inclusive, efficient solution.







## Cost benefits and efficiency.

Around the world, Mercedes-Benz is synonymous with automotive excellence. Our award-winning vehicles combine exemplary performance and class-leading luxury with impeccable safety standards and outstanding environmental credentials.

What's more, our range provides low whole-life costs with exceptional write-down values, making Mercedes-Benz a cost-effective solution for your business.

- **Extensive range of vehicles**

From the dynamic and highly efficient A-Class to the luxurious S-Class, we have a broad choice of vehicles to suit your budget.

- **Outstanding cost-efficiency**

Offering high levels of specification as standard and exceptional whole-life costs, our vehicles deliver outstanding cost-efficiency across the range. Many of our vehicles offer remarkably low fuel consumption and CO<sub>2</sub> emissions, reducing your running costs and benefit in kind taxation.

- **Class-leading safety**

All of our vehicles undergo extensive tests that exceed the demands of consumer safety organisations and of European, US and Japanese legislation. So you and your business enjoy added peace of mind.

- **Strong residual values**

In addition to their dynamic looks and performance, our vehicles are noted for their excellent build quality and reliability – this contributes to consistently strong residual values.

- **Expertise and flexibility**

We combine extensive expertise in fleet management with flexible finance offers across the range to accommodate your requirements on every level.



## Business user leasing.

Choose from competitive and flexible funding plans, tailored to suit you and your business. All of our plans are designed to deliver a low-cost way to finance high quality vehicles whilst keeping residual values high.

With our business user plans, you receive:

- **Immediate available funds**

You will not have to wait for a cheque or loan to clear.

- **Self-security**

Your loan is secured on the vehicle, rather than your other business assets.

- **Management expertise**

Our Business Advisors can guide you through each of our plans in detail.

## Contract Hire.

Instead of owning a car, you can lease it for a fixed period at a fixed monthly rental. Monthly payments are based on the difference between the initial value of the vehicle and its projected residual value at the end of the agreement. Only a proportion of the vehicle's value is repaid which improves your business cash flow and avoids a large initial outlay. At the end of the agreement, your car is returned and there are no additional costs, subject to return conditions being met and the agreed mileage not being exceeded.

With Contract Hire, you will benefit from:

- **A guaranteed future value**

Allowing for reduced monthly payments.

- **No large initial expense**

This option allows you and your business to avoid a substantial opening payment.







## Service and maintenance.

As a Mercedes-Benz Business Solutions customer, you will also receive comprehensive After Sales support. This includes the assurance that servicing repairs and maintenance are carried out to Mercedes-Benz standards, a full warranty, and Roadside Assistance in case you ever run into a problem on your journey.

You will receive:

- **A dedicated Service Advisor**

Supporting your After Sales needs and ownership experience.

- **Complete Care Plans for Business\***

Complete Care Plans for Business covers all regular maintenance work, including recommended additional items, an AdBlue® top-up at point of service, wear and tear repairs and the option of including replacement tyres. The easiest way to manage your servicing and repair costs, with prices starting from as little as £34 a month\*\*.

- **Access to My Service Online Booking Portal**

Makes booking your service easier than ever with flexible options to suit your needs. Visit [www.mymercedesservice.co.uk](http://www.mymercedesservice.co.uk)

- **Complimentary Roadside Assistance**

Keeping you and your car out on the road at all times.

- **GenuineParts**

Rest assured that Mercedes-Benz GenuineParts used for servicing and repairs come with a two-year, unlimited mileage warranty.

- **Exclusive discounts**

10% off Mercedes-Benz GenuineParts for any additional work completed on the day of your service.

## AdBlue®

Mercedes-Benz BlueTEC technology brings together an array of advanced technologies to create the cleanest diesel vehicles ever. This includes the use of AdBlue®, which significantly reduces CO<sub>2</sub> emissions. Making the already economical diesel even cleaner, regular AdBlue® top-ups ensure your vehicle continues to perform efficiently for you and your business.

Visit your local Retailer when your next top-up is needed. In addition, should your car require an AdBlue® top-up before its first service, you are entitled to a 10L top-up free of charge.\*



## Comprehensive warranty.

For complete assurance, each Mercedes-Benz comes with a comprehensive three-year warranty. This covers you for any manufacturing faults during this period, regardless of how many miles you drive.

\* Available on A-Class, C-Class and E-Class only. \*\*Based on a new A-Class for 24 months and 20,000 miles.

\* Only vehicles displaying the AdBlue® refill warning are eligible for a free top-up. The top-up will be a maximum of 10 litres of AdBlue®. The offer only applies to new vehicles in the first year of registration prior to their first service.



## Roadside Assistance.

Our Roadside Assistance cover lets you drive with confidence wherever your business takes you throughout the UK and Europe. If you ever encounter a problem on your journey, a trained technician is only a call away from getting you back on the road.

Your complimentary cover includes:

- **Technical breakdown**

If you cannot start your car or go on with your journey for technical, legal or safety reasons, we will come out to you to get you back on your way.

- **Accident assistance**

In the event of an accident, we will ensure you are back on the road as soon as possible.

- **Minor mishaps**

If you are unable to start your car due to a minor problem, such as lost keys or a puncture, rest assured we will have you on the move again as soon as possible.

- **Vandalism/attempted theft**

If vandalism or attempted theft leaves you unable to drive your car, we will be there to help.

Coverage conditions apply. Services at the discretion of Mercedes-Benz.  
Contact the Mercedes-Benz Customer Assistance Centre on 00800 1 777 7777 for more details.



## Responsibility and sustainability.

Our commitment to lowering CO<sub>2</sub> emissions and increasing fuel efficiency across our range of vehicles means that you gain significant cost-saving opportunities, both in terms of lower tax and reduced running costs.

We set ourselves high standards for the environmentally responsible use of materials and resources early in the production process. This means that we are always inspecting and improving processes and procedures. We have also established a high-performance return and recycling network. And with environmentally friendly innovations in our vehicles, together with measures to protect resources in our production processes, you can rest assured that a journey in a Mercedes-Benz is a responsible way to get about.





## Safety and comfort.

The Mercedes-Benz safety approach is more rigorous than legislation demands. In fact, as early as 1969 we established our own Accident Research Departments, which have since analysed and reconstructed thousands of real-life accidents.

We were also quick to realise the limitations of standardised, head-on crash tests and became the first manufacturer to introduce off-set crash testing in 1979. Only in 1998 did this become a legal requirement in the EU.

In recent years, we have also led the way in virtual crash testing. This enables us to simulate endless variations of crashes, studying both safety and ease of repair. Such comprehensive testing – combining simulations, crash tests and accident analysis – not only gives rise to innovative safety systems such as Pre-Safe®, it also offers you the knowledge that you are in safe hands.

**Contact your local Mercedes-Benz Retailer today to find out more.**

Official government fuel consumption figures in mpg (litres per 100km) for the Mercedes-Benz range: urban 15.5(18.2)-72.4(3.9), extra urban 23.9(11.8)-88.3(3.2), combined 20.5(13.8)-100.9(2.8). CO<sub>2</sub> emissions 322-48 g/km. Official EU-regulated test data are provided for comparison purposes and actual performance will depend on driving style, road conditions and other non-technical factors. Mercedes-Benz UK Ltd. is a company registered in England and Wales with company number 2448457 and has its registered office address at Tongwell, Milton Keynes, MK15 8BA. Correct at time of print 03/16.